



VET-BLUE LLC

Capabilities Statement — Federal Grounds Maintenance & Cemetery Operations

Perfection is Our Goal; Excellence will be Tolerated!



COMPANY DATA

CAGE: 0T8Q3
UEI: SG7EXRQDQV44
Type: SDVOSB

NAICS CODES

561730
Landscaping Services

812220
Cemeteries & Crematories

CONTACT

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441 South Union Avenue
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KEY PERSONNEL

Jim Shepherd
President / Dir. of Operations
25+ yrs · USN Senior Chief (Ret.) · OSHA 30 · CGOM

Larry Winslett
Quality Control Manager
30+ yrs · Commercial Turf License · OSHA 30 · 15+ federal sites

Wendell Gabbard
Logistics & Equipment Mgr.
10+ yrs · Equipment lifecycle mgmt · NCA & Army contracts



National Cemetery Operations

ABOUT VET-BLUE LLC

Vet-Blue LLC is a **Service-Disabled Veteran-Owned Small Business purpose-built for grounds maintenance and cemetery management** at VA facilities, national cemeteries, and military bases across the country. Our leadership team brings **\$100M+ in collective federal contract experience** across the VA National Cemetery Administration, U.S. Army, and Department of Defense installations — from 150-acre national cemeteries to 75,000-acre military installations. Over the past 20 years, our key personnel have performed close to **100 prime federal contracts**, ensuring zero learning curve risk and immediate operational readiness from Day 1.

CORE COMPETENCIES

- Large-scale grounds maintenance (up to 75,000+ acres)
- Gravesite preparation & turf renovation
- Headstone maintenance to National Shrine Standards
- Cemetery headstone raise & realignment
- Integrated Pest Management & licensed herbicide application
- Cemetery turf renovation
- Ceremonial & interment support coordination
- Airfield & BASH specialized mowing
- Irrigation system maintenance & repair
- Semi-improved & unimproved mowing
- Historic cemetery restoration & preservation
- Land clearing & storm cleanup
- Warm-season & cool-season turf programs
- Tree & shrub removal & maintenance
- Web-based 13-section Quality Control Plan
- Power washing columbaria, headstones & hard surfaces
- Equipment fleet lifecycle management
- Goose & vertebrate control

KEY PERSONNEL PAST PERFORMANCE

CONTRACT	AGENCY	VALUE	KEY SCOPE
Arlington National Cemetery W91QV122C030	U.S. Army	\$5.97M	624 acres; 300K headstones cleaned/yr; 32,500 raised/realigned; ceremonial support
Fort Campbell, KY W91248-20-C-0002	U.S. Army	\$4.5M+	75,000+ acres annually; 60+ employees; mowing, pesticide, airfield maintenance
Fort Sam Houston NC, TX 36C78621D0101	VA NCA	\$3.42M	173 acres; 116,228 headstones; full cemetery ops; CPARS: Very Good
Fort Hood, TX W91151-16-D-0003	U.S. Army	—	81,000+ acres annually; large-scale mowing, edging, chemical programs, equipment mgmt
Crown Hill NC, IN 36C78622D0041	VA NCA	\$1.95M	Complete grounds & cemetery ops; historic restoration; 100% self-performance
West Point Cemetery, NY W911SD23P0027	U.S. Army	\$1.2M+	Army Cemetery Standards; ceremonial support; IPM; irrigation; snow removal

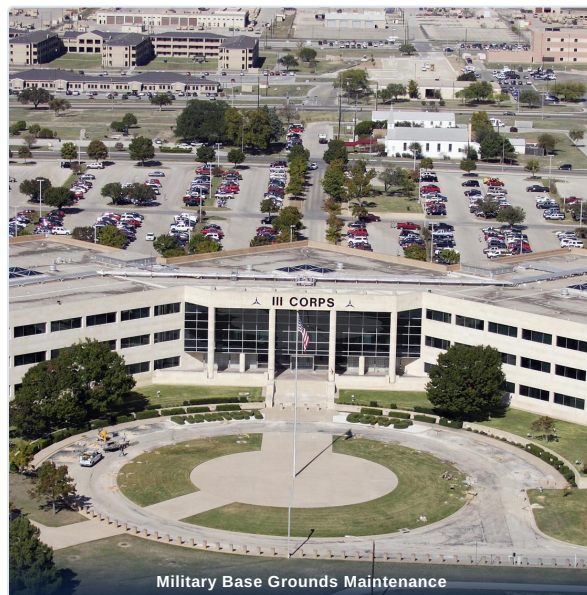
Additional experience: Jefferson Barracks NC (5.1M headstones trimmed/yr) · Chattanooga NC · Fort Rosecrans NC · Ohio Western Reserve NC · Fort Logan NC · Memphis VA · Greater LA VAMC · Miramar NC · Massachusetts NC · Rock Island NC · Wood NC · Ralph Johnson VAMC · Memphis VAMC

WHY VET-BLUE

- ★ Zero Learning Curve** — Key personnel have performed these exact services at 15+ federal facilities nationwide
- ★ Scalable Capacity** — Demonstrated execution from 150-acre cemeteries to 75,000-acre installations with 60+ employees
- ★ Proven Quality** — Web-based QCP consistently earns Very Good CPARS with transparent COR reporting
- ★ Mission-Driven** — Veteran-owned leadership personally committed to honoring those who served at our nation's sacred shrines



National Cemetery Operations



Military Base Grounds Maintenance